## MINUTES OF THE CABINET MEMBER SIGNING TUESDAY, 30 JULY 2013

**Present:** Councillor Claire Kober, Leader of the Council

In Attendance:

Councillor John Bevan, Councillor Gideon Bull, Xanthe Barker Principal Committee Officer, Phil Harris Assistant Director Strategic Housing, Councillor Stuart McNamara, Paul Munday Estate Regeneration Consultant, Mustafa Ibrahim Head of Commissioned Services, Stuart Young Assistant Chief Executive.

MINUTE ACTION NO. SUBJECT/DECISION BY

### HSP03. PROCUREMENT OF A STRATEGIC PARTNER TO SUPPORT THE CUSTOMER SERVICES TRANSFORMATION (CST) PROGRAMME

The Leader considered a report, previously circulated, which provided an update with respect to the procurement process followed to identify, evaluate and select a strategic partner to support the Council in delivery of the CST Programme. The report also sought approval to appoint the recommended supplier.

#### **RESOLVED:**

- i. That approval be given to award the contract for provision of Strategic Partner consultancy services to Agilisys from November 2013 to support delivery of Stage 2 of the Customer Services Transformation Programme for a period of up to twelve months from commencement (with an option to extend this by up to a further twelve months for the commencement of Stage 3).
- Director of Place and Sustainabili
- ii. That it be noted that the total indicative contractual spend for the initial Stage 2 support would not exceed £812k (and should a decision be taken to exercise the extension option for Stage 3 then the total indicative contractual spend would be £1.6m).

### Alternative options considered

A number of suppliers were identified and assessed as part of this procurement process and the information contained within the report set out details of how these were considered in order to reach the recommendation proposed. An option for Haringey to 'go it alone' was identified as an alternative, however, this was not taken forward for the following reasons:

- Programmes such as this need flexible resourcing that does not 'hard wire' additional capacity into the organisation.
- Haringey needs to learn from others experiences in implementing such a large and far reaching programme.
- An arrangement like this reduces the requirement to individually

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manage and source specialist resources that may be required

### **Reasons for decision**

The Council has initiated the Customer Services Transformation Programme and has decided to seek the services of specialist consultancy to support the delivery of this (in line with the reasons set out in Section 4 of the report).

The meeting closed at 4.25pm.